



Going Tapeless

End-to-end data protection from production to cloud


February 2017

Common problems with traditional data protection



Too Slow

- Backup and recovery fail to meet windows
- Users expect instant recovery and minimal data loss

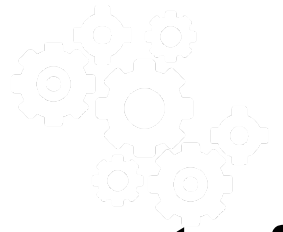
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- Volume of data continues to increase
 - Movement of data becomes impactful to production workloads
 - Recovery from archived tape may take days

Common problems with traditional data protection

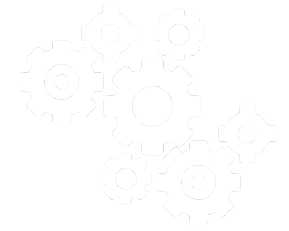


Too Expensive

- Cost of media
- Labor to manage backups and media
- Restores are costly

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- As storage grows, so does the cost of backup
 - Too much employee time is devoted to data protection

Common problems with traditional data protection



Too Risky

- Lost tapes
- Stolen tape
- Restore reliability

- Tapes can get lost and are hard to test
- Companies experience increased downtime and data loss

Common problems with traditional data protection



Too Complex

- Storing and rotating media
- Compliance
- Restore reliability

- Organizations manage hundreds of backup jobs across multiple backup apps
- Managing copies of data across sites is a challenge

Disk as a replacement for tape

- Cost of disk historically an issue
- Often used as a buffer
- Advancements in storage efficiencies
- Object protocol eases management

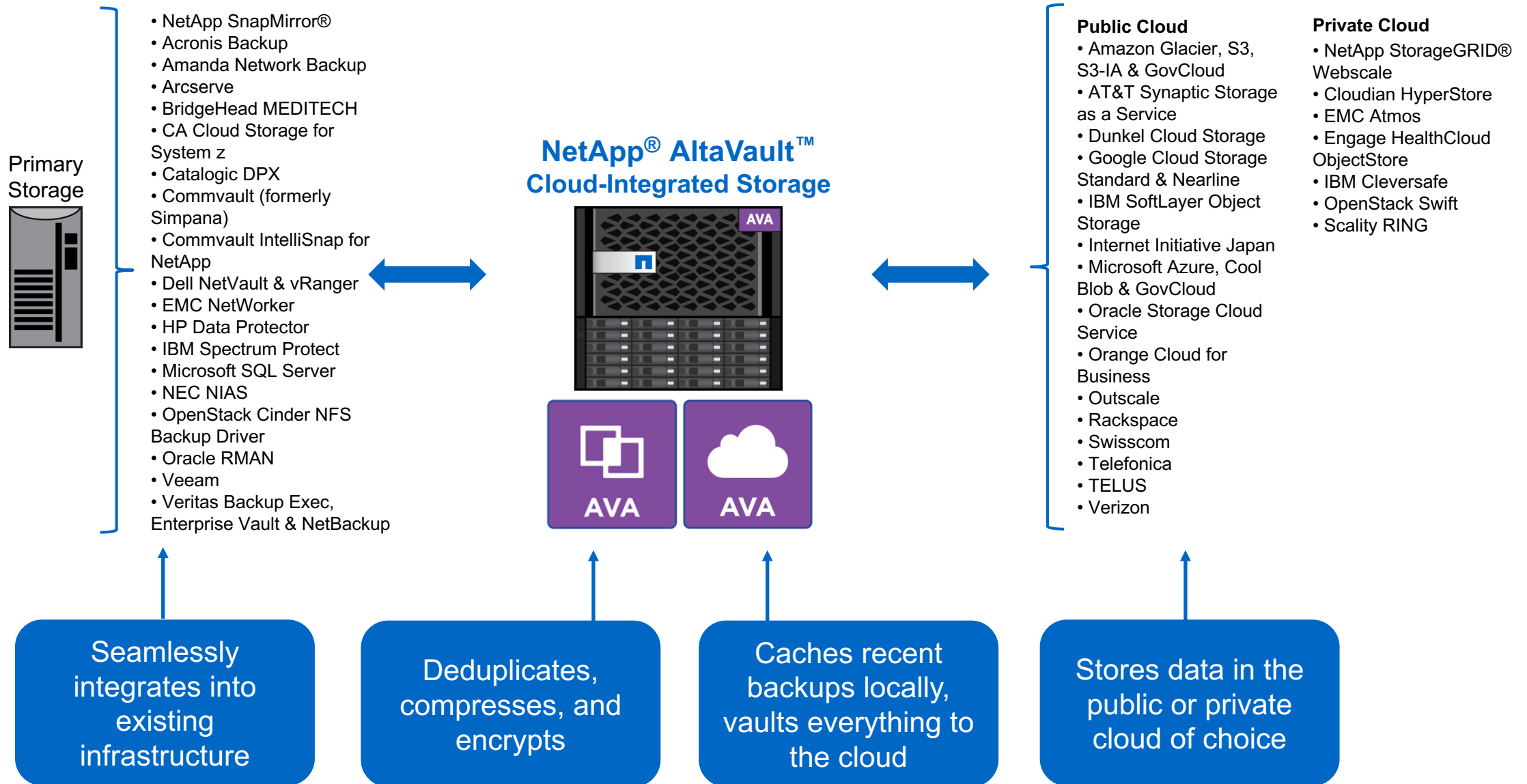


Stage 1 – Backup to Cloud

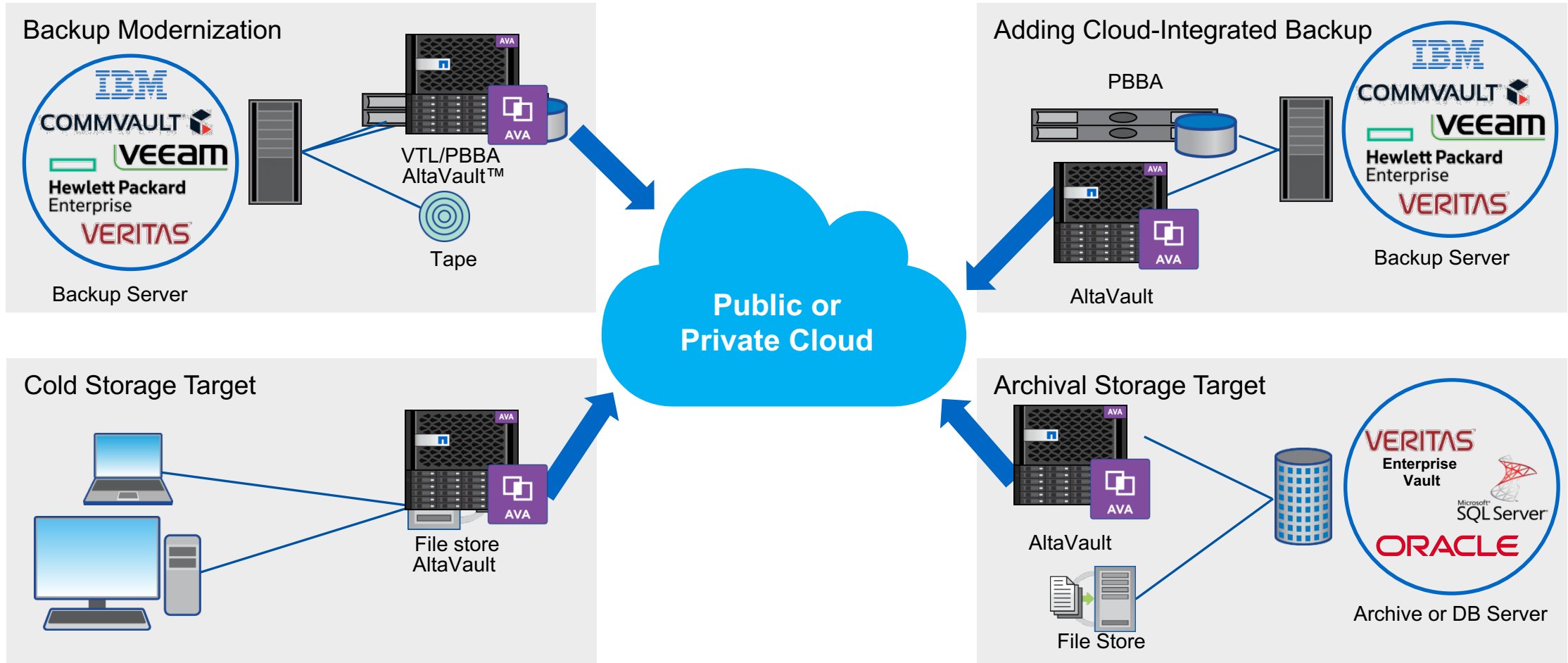
- Leverage existing backup products and processes
- Replace tape with an object repository
- Object eliminates storage management and hardware lifecycle issues
- Optional “Cloud Gateway”



AltaVault Backup Appliance – Gateway to the Cloud



How customers use AltaVault physical and virtual appliances



AltaVault integration with Amazon Snowball

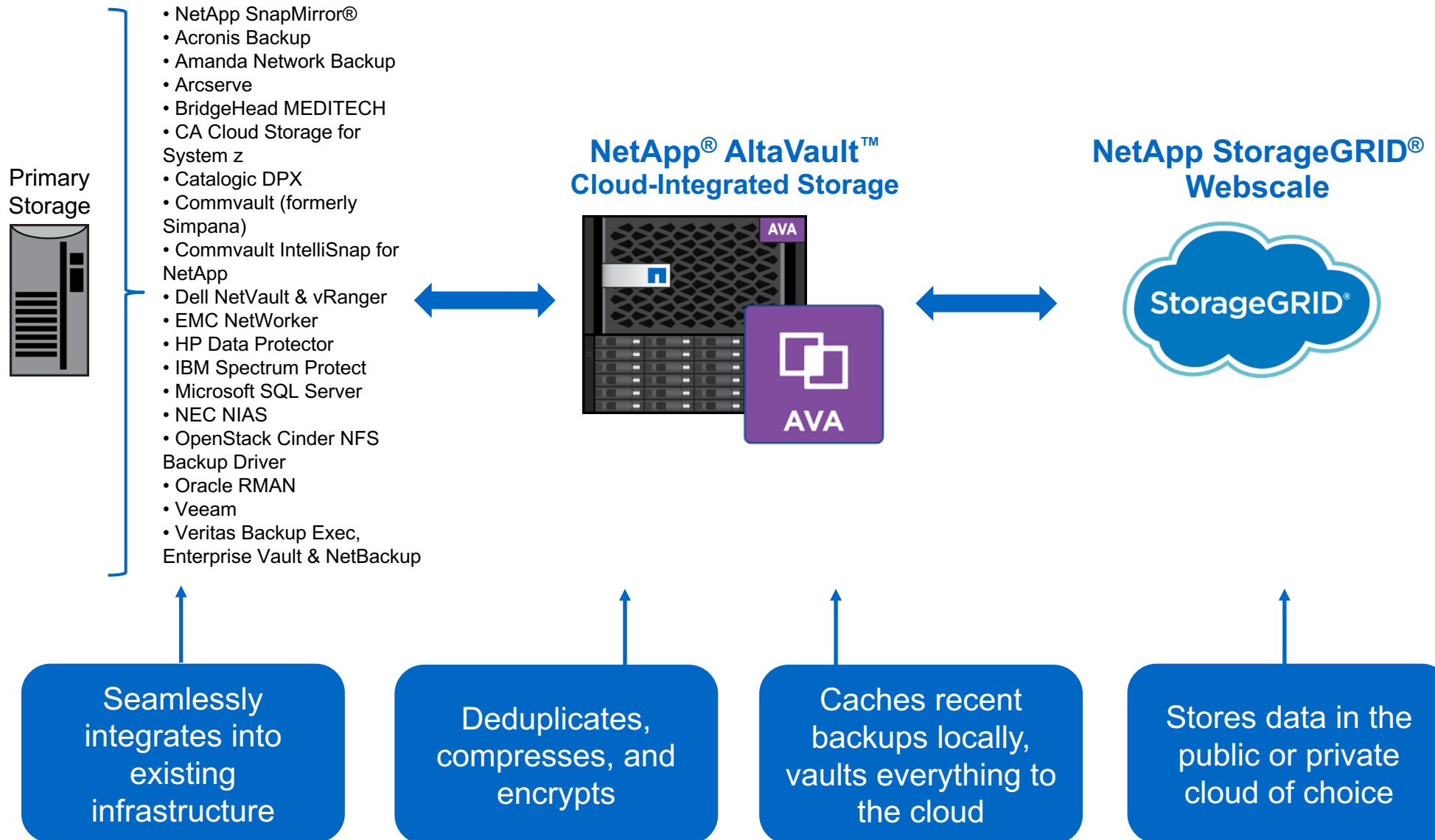
Seed large datasets to Amazon S3 without having to transfer over the wire



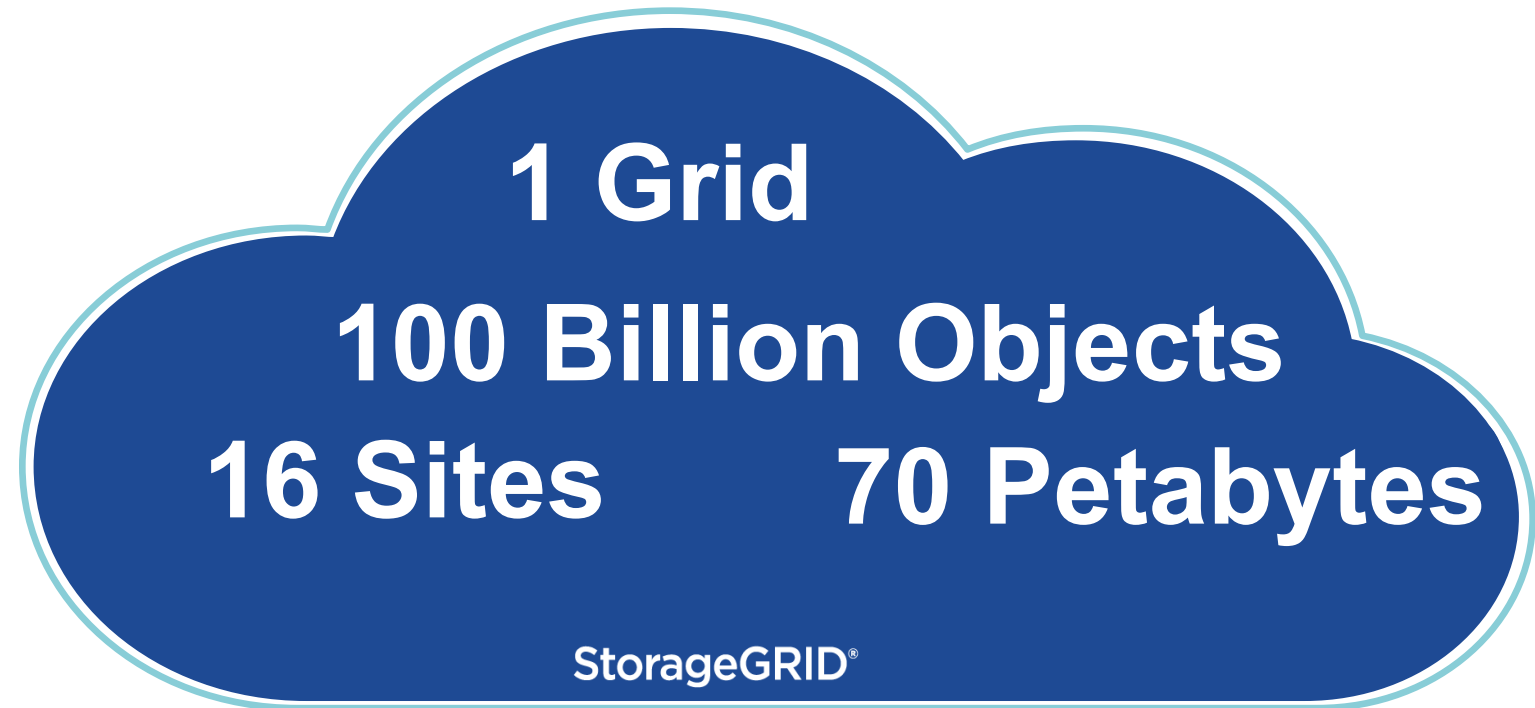
Learn more about [Amazon Snowball](#)

"Using the Snowball Appliance." [Http://docs.aws.amazon.com/](http://docs.aws.amazon.com/). Amazon Web Services, Inc., n.d. Web. <<http://docs.aws.amazon.com/AWSImportExport/latest/ug/using-appliance.html>>.

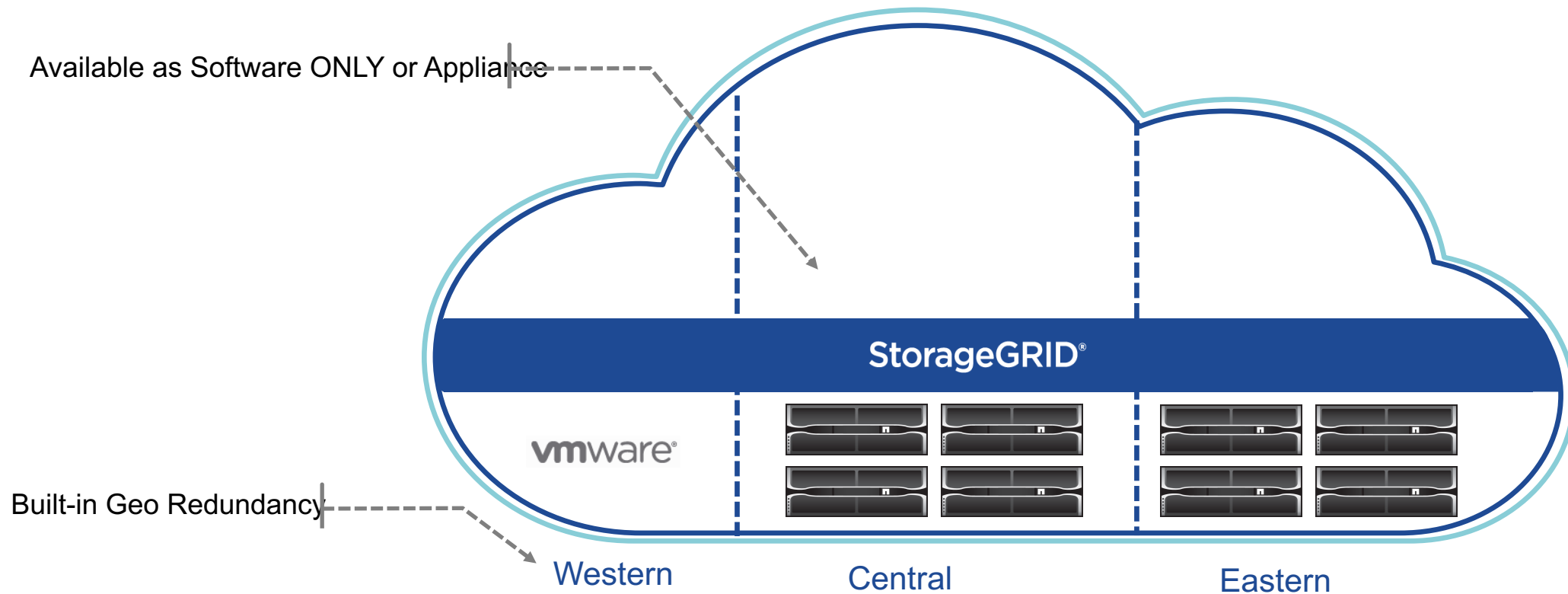
Webscale storage for on-premises archives



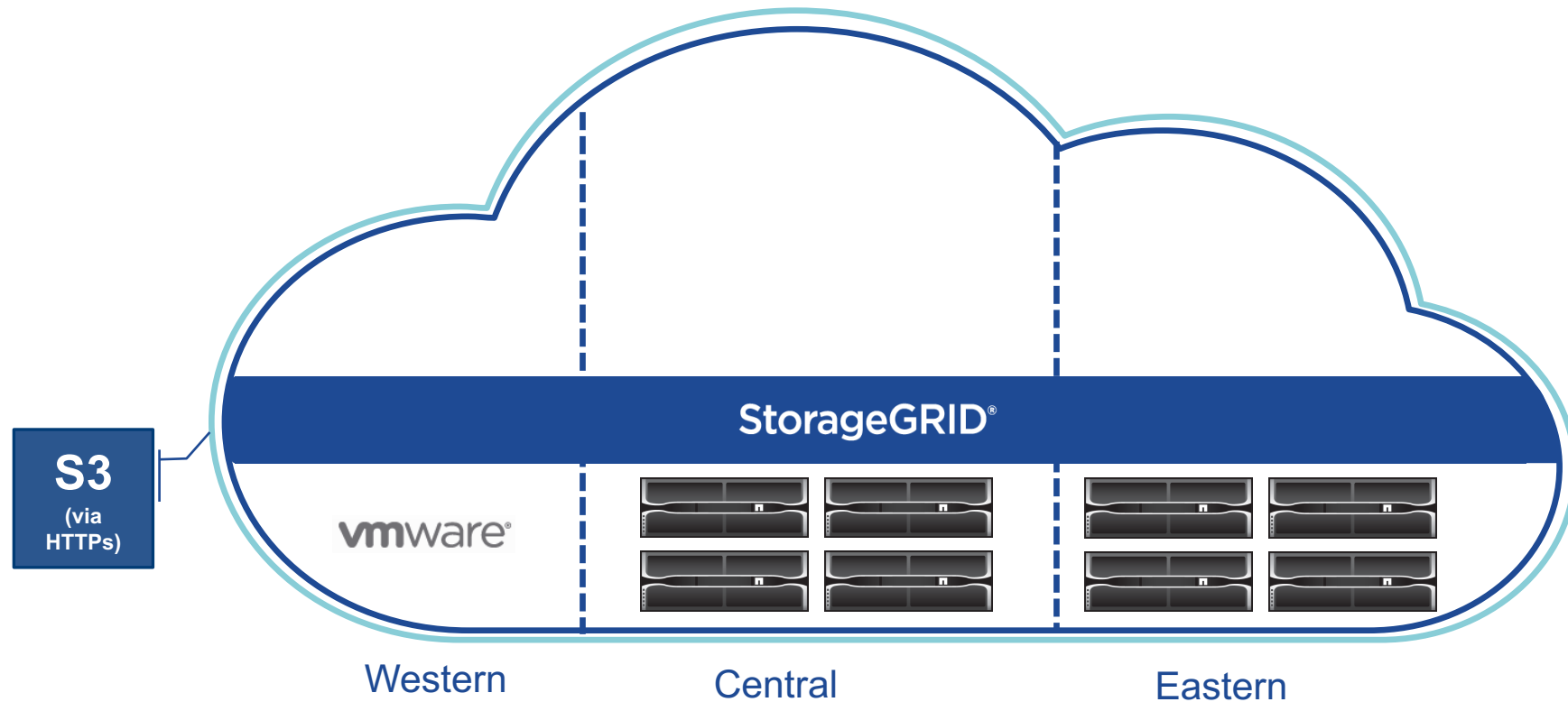
NetApp StorageGrid – On Premise Cloud Storage



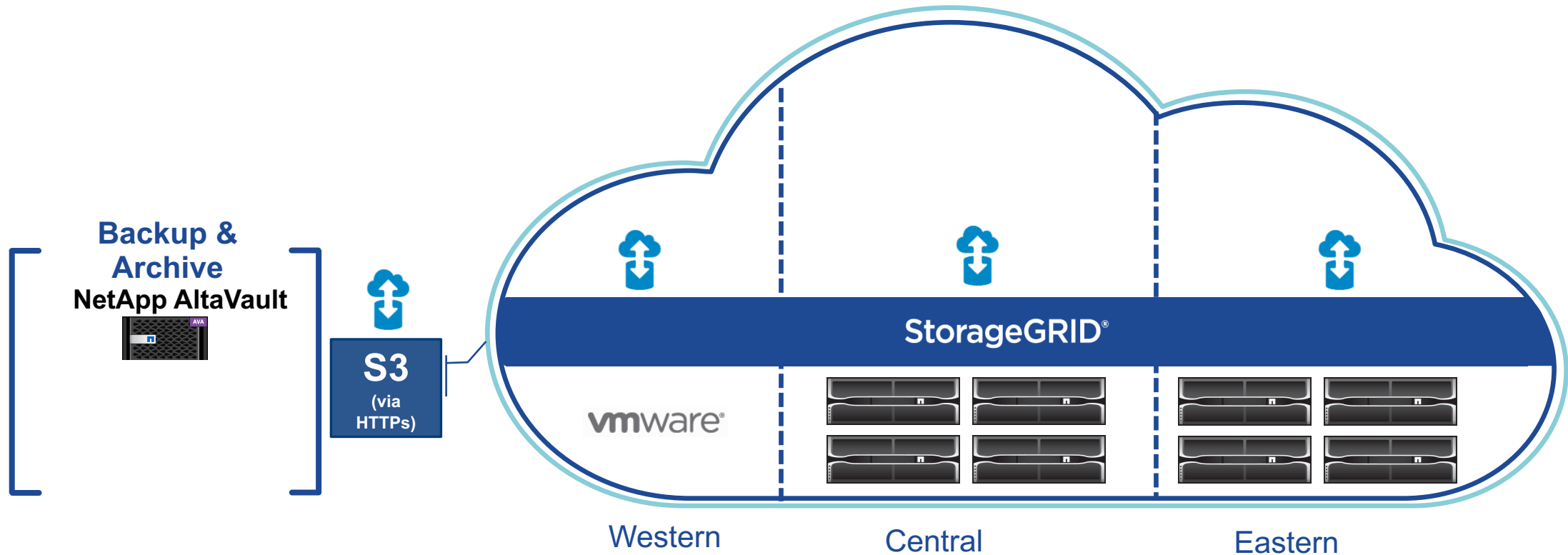
NetApp StorageGrid – On Premise Cloud Storage



NetApp StorageGRID – On Premise Cloud Storage



NetApp StorageGrid – On Premise Cloud Storage



Stage 1 – Pros and Cons

PROS

- ✓ Very little change to existing tools and processes to eliminate tape
- ✓ Same restore process

CONS

- ✗ Still periodically moving large amounts of data from primary storage to backup
- ✗ Same restore process



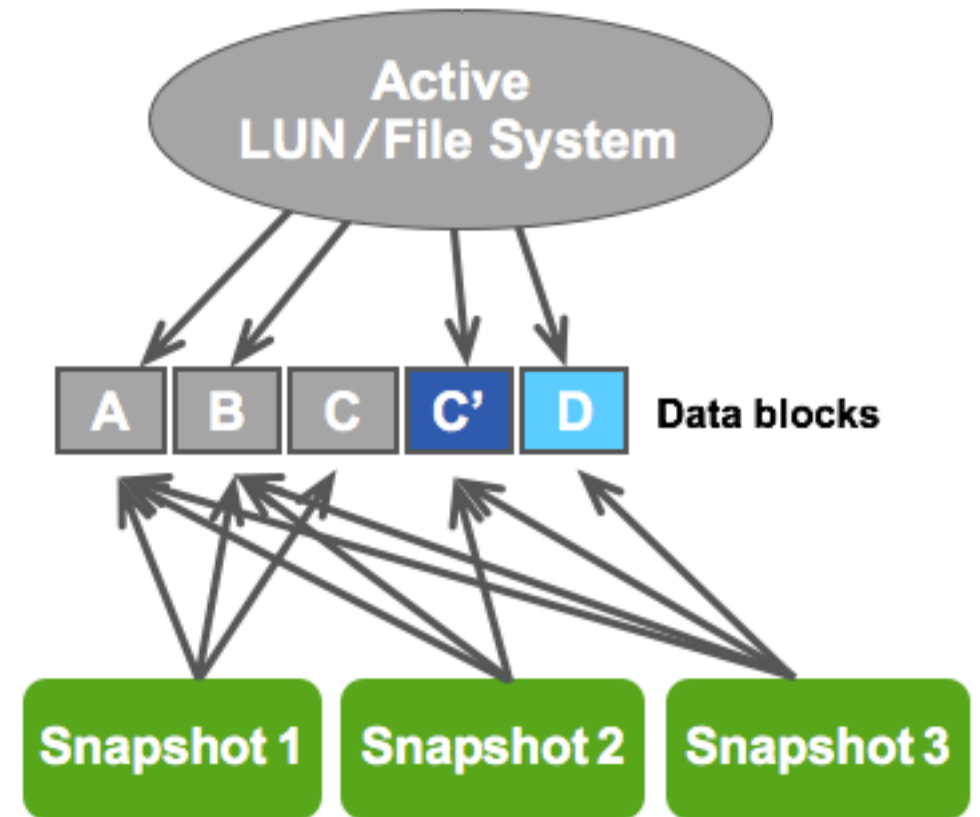
Stage 2 – Backup enabled primary storage

- Enabling primary storage to create backups accelerates backups and streamlines data movement



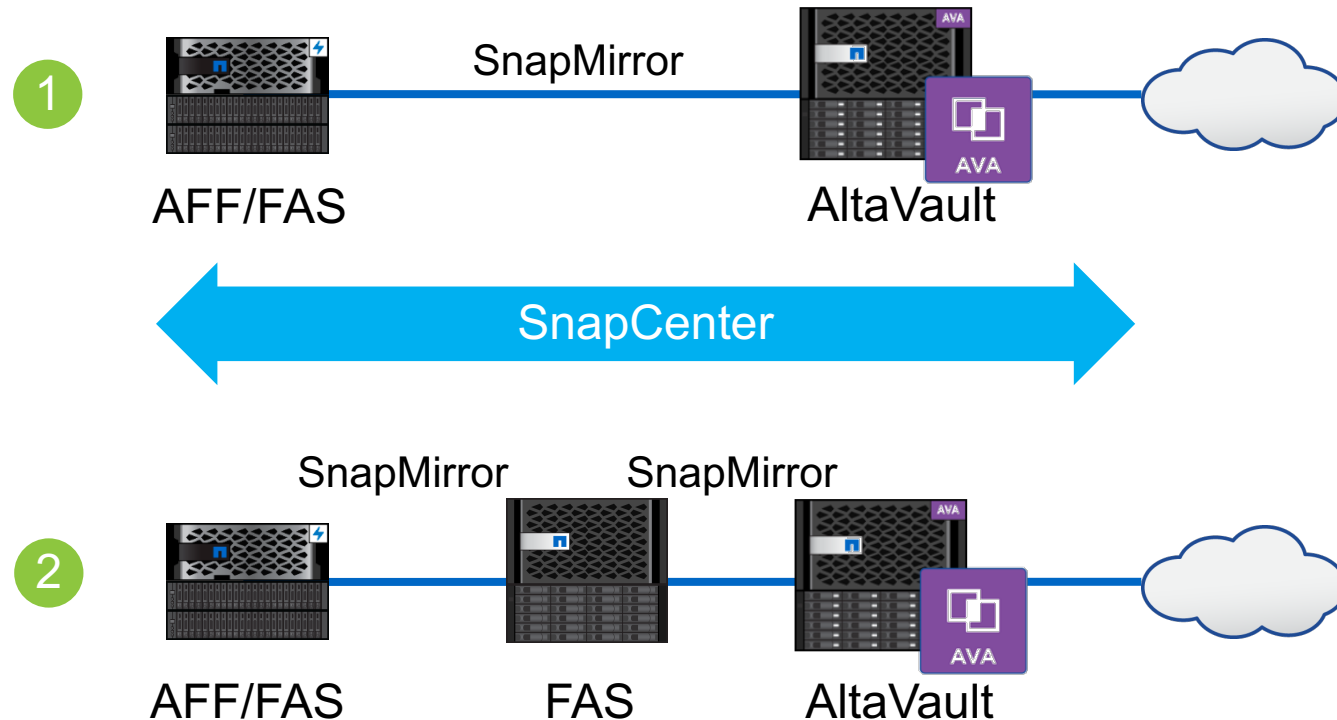
NetApp ONTAP – Feature #1

- Snapshots on Primary storage was first key feature
- 25 years ago!
- Still the standard for snapshots
- Optimal for data movement and restore options



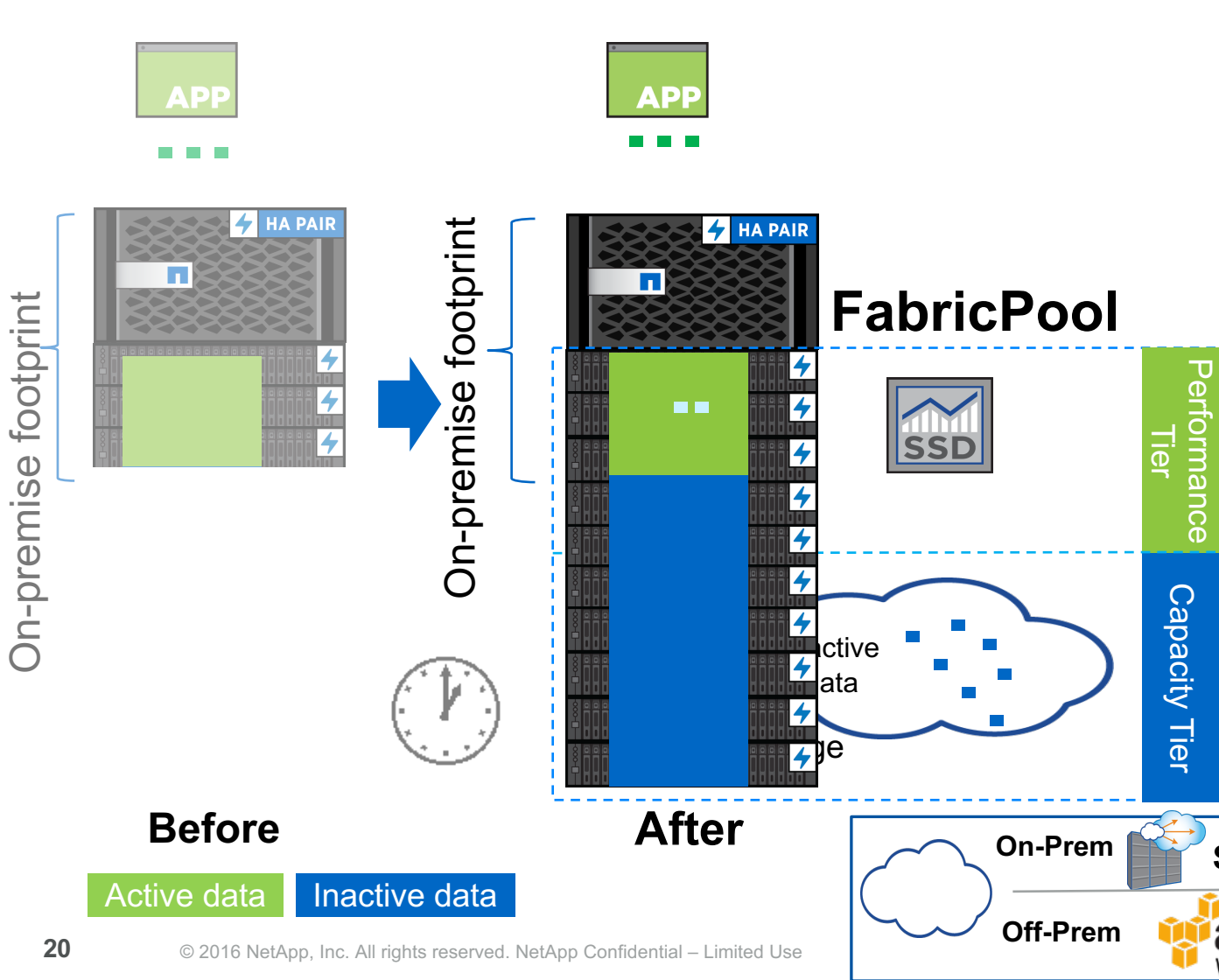
Integrating Snapshots with AltaVault

End-to-end file backup and recovery across the Data Fabric



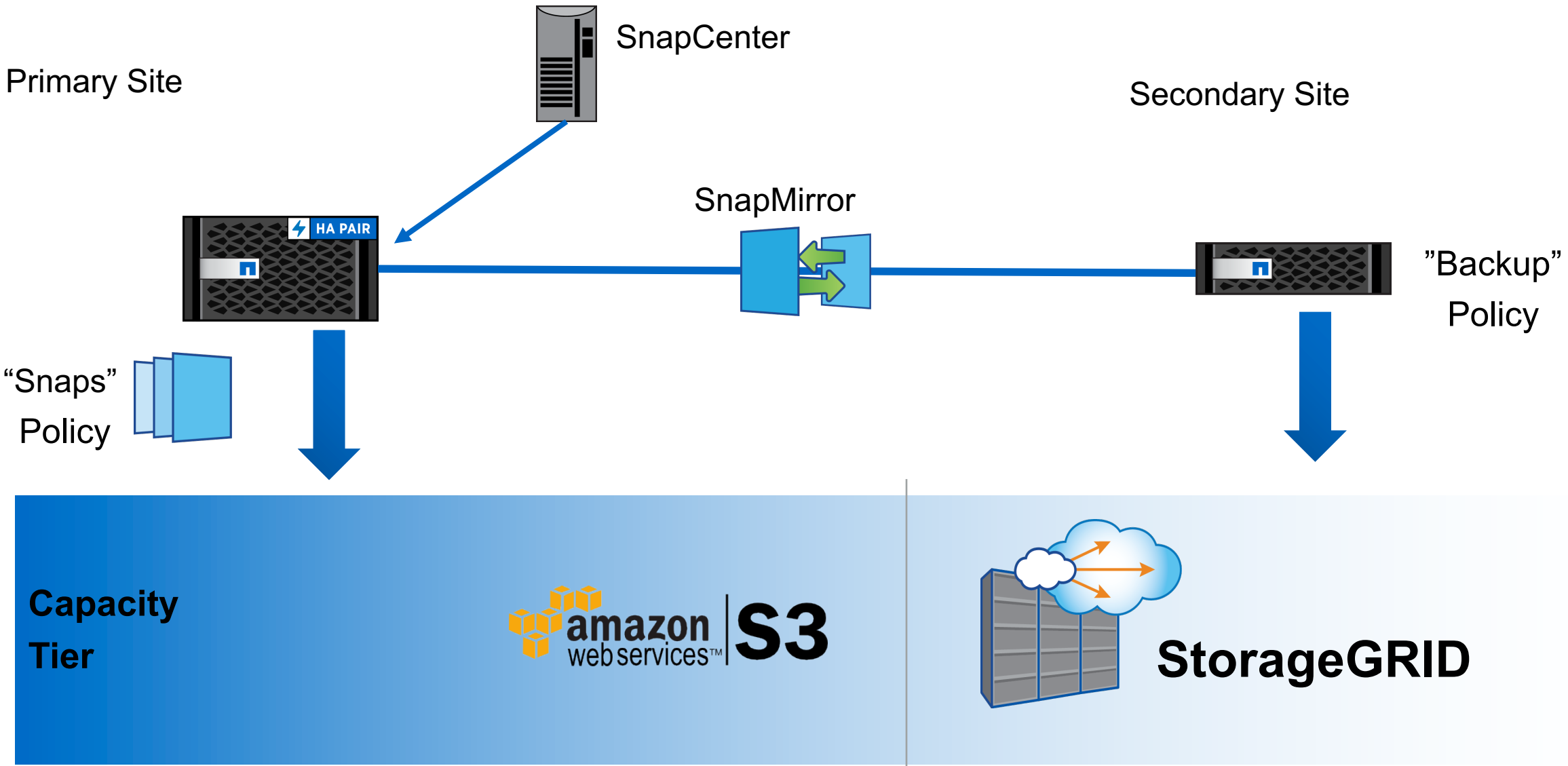
- Integrating NetApp® SnapMirror® software with AltaVault™ provides efficient and secure data replication
- Easy-to-use NetApp SnapCenter® software manages data protection workflow from flash to disk to the cloud

FabricPool: Reducing the cost of Snapshot based backup



- Auto-Tiering between tiers
- Tiering performed at WAFL block level
- Supports NAS and SAN protocols
- “Zero Touch” Management – no complex policies
- Preserves data protection and storage efficiency
- Security – Data at rest and over the wire (TLS 1.2)

Data Protection with Fabric Pools





OVERVIEW

NetApp IT

PROBLEM SOLVED

NetApp IT replaced its physical tape archiving process with a hybrid cloud solution using NetApp® AltaVault™ cloud-integrated storage and NetApp StorageGRID® Webscale for faster, more reliable, and less expensive long-term data retention.

EXECUTIVE SUMMARY:

Like any large global enterprise, NetApp IT faces the challenge of cost-effectively archiving legal, human resources, and financial data to meet various federal and state requirements. NetApp IT moved from tape-based archiving solution to a hybrid cloud solution. It combined NetApp AltaVault, a cloud-integrated storage appliance for backup, and NetApp StorageGRID Webscale, purpose-built software for large data archives, and realized major cost and space savings.

BENEFITS:

- 29.66x dedupe rate reduces cloud-based storage, lowering capex.
- Eliminated the need to wait 24+ hours for off-site tape deliveries.
- Removed need for a vendor to manage the program and the associated warehousing, transportation, and library support costs.
- 100% improvement in operational efficiency, with no tape drive issues.
- Mirroring between two data centers ensures that data is protected.
- Greater flexibility in scaling operations for future needs.

FULL STORY: <http://www.netapp.com/us/media/cs-netapp-it.pdf>



Thank you